the Lemon Tree Company

About Us

A client's needs are paramount

The driving force behind the Lemon Tree Company is Chrissie Ballantyne who has spent many years working within the property market, project managing one or more component parts - sourcing, negotiating and working with client advisers for purchases, as well as arranging finance for Individuals, Companies and Trusts from the UK, Overseas and the Channel Islands.

Sourcing properties, particular in the off-market or discreet market place, requires real local knowledge - not just doing a quick Google search. It means knowing the areas, the people who live there, what's happening with new infrastructure.

The things you know about by being around, part of the community or working there. The little niche streets and locations, importance of postcodes. Chrissie's delving and expertise is second to none.

Chrissie calls her service 'spec n source to key' (turnkey if required with furnishings and fittings all in place as well). 'Spec' because knowing a client and a client's needs are paramount, an important discipline on which Chrissie places great emphasis and 'key' because it often represents the ultimate cog in the wheel of property purchase and ownership.

The Formosa Hub, (after the registered office address, and representing a favourite location and watering holes of Chrissie and her associates,) highlights a host of tried and trusted professional contacts with whom Chrissie has worked. Lawyers, tax advisers and financiers for standard and more complex structured purchases. Interior designers, building contractors, cleaners, removals, - all very important services.
Whatever the brief, our own and our associates specialist skills ensure you receive the best advice to suit you, both present and future.

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The Lemon Tree Company
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